

2017

A PARADIGM SHIFT!!!

A “NEW” TIME IN THE MARKETPLACE
The only Winter/Spring Outlook presentation:

Thursday, March 23
Cedar Falls, Iowa

WHAT THE 2016 ELECTION-SHOCK MEANS FOR THE MARKETPLACE IN 2017 AND BEYOND!

- ⇓ It was widely claimed “*Nobody* saw the 2016 election revolution coming.” However, Glen Ring did – issuing warnings in person and in his newsletter. Even before the 2008 election had been conducted, Glen warned it would be the start of a series of repudiation events – likely, if history held true, culminating with 2016 being the “Granddaddy of repudiation events!”
- ⇒ Key to Glen’s analysis is his *Cycle of Man*. This is a pattern that has been repeating in the marketplace *since organized commerce began*. The 2016 election fits – but doesn’t – the historical pattern. So, is *this time* different?
- ↗ Interestingly, this is the exact quote prepared for *Outlook Meetings* held in 2015, “History has shown, to make the masses believe – *that this time is truly different* – many markets recovered farther and longer than almost any in modern history. Some lasted into 2011 – coffee, sugar, *commodity indexes, cotton, wheat, soybean oil, gold and silver*; others into 2012 – such as *corn, soybeans and meal*; even a few into 2014 – *hogs, feeder cattle and live cattle*. The jury may *appear* to be ‘out’ on the *cattle*, but it’s not.” So, again, is *this time* different?
- ⇕ As 2017 begins, waves of optimism have rippled through the marketplace – and maybe more importantly, through the masses. Yet, is this optimism well-founded and likely to be longlasting *or* is it misplaced?!?! Even if it is well-placed, will the wave of optimism lift *all* markets *or* might it be limited to just stocks? They aren’t easy to find, but there *are historical parallels* that can help sort the wheat from the chaff. This much is certain, most analysts don’t *know* what is coming. Most who contend that they do know, are fooling themselves.
- ◇ Glen’s view: The 2016 election likely represents a paradigm shift – if not in the economy as a whole, at least the marketplace – similar to those tied to the U.S. dollar being allowed to float, Great Russian Grain Robbery, “Carter” embargo, Reagan election, murders of 09-11-2001 and other historical catalysts. All keyed “new normals” in the marketplace.

- ◇ **Bonus segment:** *Track ’N Trade (TNT)* will present how you can monitor and track commodity prices *without a lot of expense and effort* – plus, how *TNT* can have a big impact on your bottom line. (Software Glen employs.)

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Bonus Opportunity

Truth be told, the *Outlook Meeting* is the “bonus opportunity” – as it emerged while planning an entirely separate event: A day (8:30 a.m. to 4:00 p.m. CDT) of free training for current users of (and others who are interested in obtaining) the *Track 'n Trade (TNT)* charting software.

This day is truly the result of the good folks at Gecko Charts – the developers and vendors of the *TNT* charting software – responding to requests from common customers (theirs and mine). To those “looking in from the outside,” maybe most striking is *the focus of this event is not sales, but to service existing users and any who might be interested in using the TNT product.*

It is understandable if you have cynical thoughts about it *not* being a sales meeting, but I will be there to “hold their feet to the fire.” As a number of attendees will be students of the *Market Mastery Workshop (MMW)* series – *and my being more than a bit of a “mother hen”* – I will be open about sharing my thoughts about the sort of tools that aspiring traders/hedgers are likely to find useful.

At the risk of stealing some of their thunder, the *TNT* group is developing a version to specifically serve needs of hedgers and/or producers – an enhancement which will be demonstrated, as well.

Please understand, you don’t have to be a current *TNT* customer to attend the training session. The day will be only *lightly* structured and open to covering almost any charting topic. While I will not be the primary presenter for the charting session, I will be available to contribute/respond.

Now, preregistration is *not* required to attend either event – nor do you have to stay for the *Outlook Meeting* to take advantage of the *TNT* training. We do request, however, if you plan to attend, to get in touch with us. *As the training session is free, keeping the costs in line – which pre-registration aids – can make it easier to offer such events in the future!* With that said, if you decide at the “last minute” that you can attend, please don’t hesitate to join the group.

To be clear, I have *no formal arrangement with TNT.* However, I have long been a user of their product. And I have found them to be extremely responsive to suggested changes and improvements.

In particular, their end-of-day product is – other than charting by hand with pencil (pen – if you are handier than me) and paper – one of the most *cost-effective platforms* I have found. Even when I have used other software, I have kept *TNT* loaded on my computers. A bad experience with a blizzard and a satellite-fed product emphasized the importance of having backups for my business. So, no matter what else I might use, I don’t foresee a time when I won’t *also* be using the *TNT* product. Plus, even if a good paper charting service was still available, the basic *TNT* program would be cheaper!

Also, although it is an *inexpensive* product, it can do “a lot.” So, if you are at all interested, I urge you to give them a chance to show what it can do *and* how serious they are about providing service.

If you are interested in attending either or both events – the *TNT* training day (from 8:30 a.m. to 4:00 p.m. CDT and/or the *Outlook Meeting* (5:30 p.m. to 9:30 p.m. CDT) – please contact us.

You can pre-register – or get more details – by sending the attached form by fax to 319-277-1997, via e-mail to dianew@glenring.com, by or calling Diane at 319-268-1883.

To register for the
2017 – THE PARADIGM SHIFT!!!

*market Outlook Meeting, return this form via mail or fax.
(You may also reserve a spot by sending an e-mail to dianew@glenring.com.)*

Preregistration is *not* required to attend.
However, it is appreciated as it speeds the process and helps (greatly) with planning.

**For just \$20 (for 1 or 2), you can grab the opportunity
to listen and learn in person by coming to:**

Cedar Falls, Iowa – Thursday, March 23

Clarion Inn University Plaza

5826 University Ave. (about a mile east from Hwy 58 exit)

This meeting is scheduled for 5:30 p.m. to 9:30 p.m. CDT

(Registration opens at 4:45 p.m.)

_____ **Number planning to attend**

_____ **Yes, I/we will make it a full day (with a couple 90 minute breaks)
by attending the free Track 'N Trade charting workshop.**
(Details and more information can be found on a separate sheet.)

**Glen Ring Enterprises, 17924 Sunnydale Rd, Council Bluffs, IA 51503
Fax: 319-277-1997; Phone: 319-268-1883; dianew@glenring.com**

There is a risk of loss in futures and options trading.

Name _____

Address _____

City _____ State _____ Zip code _____

Check enclosed Pay at the door Visa/Master Card (circle one)

Card # _____ Expiration date ____ / ____

Signature _____ Amount to charge: \$20 (for 1 or 2)

Phone _____

*For groups larger
than two, contact us.*

E-mail _____